



**Date: Tuesday, October 25, 2022**

**To: Recipients**

**Re: SJTPO Regional Freight Plan  
Questions and Answers**

**Q1. If a DBE/ESBE firm submits as a Prime Consultant, is the DBE/ESBE Utilization requirement for this opportunity of 13.23% satisfied? Or will additional DBE/ESBE firms be required to meet the 13.23% DBE/ESBE requirement?**

A1. If a DBE/ESBE firm submits as a Prime Consultant, the DBE/ESBE Utilization goal for this project is satisfied as long as they retain at least 13.23% of the project for their firm. All work conducted by any DBE/ESBE firm(s) is/are part of the DBE/ESBE contribution to the project. This is true if the DBE/ESBE is the lone participant in the proposal or if the DBE/ESBE firm is the primary or secondary firm in a partnership proposal.

**Q2. Is there flexibility for our team to propose alternative approaches to accomplish your objective?**

A.2. This RFP contains several defined steps that were intended to help guide a possible path to accomplish the objectives. We encourage the consultant teams to apply their experience and expertise to offer alternative approaches if they are called for to achieve the desired ends. Deviations should be clearly discussed to ensure reviewers understand that objectives have been addressed, just by other means.

One example where we encourage teams to consider possible approaches is in addressing the stakeholder outreach issue that was discussed. One approach could be to conduct additional outreach; however, other approaches may include other ways of accomplishing that objective, which is to address possible shortcomings in information. The big picture is to have solid data, both quantitative and qualitative to support the Regional Freight Plan.

**Q3. We had some issues accessing some of the Freight Plan Resources listed on page 9. Could you please provide us with access to those files?**

A3. Thank you for bringing this to our attention. The RFP has been updated to correct the broken links on page 9.